



**UMZIMVUBU**  
LOCAL MUNICIPALITY

Person dealing with this matter: Mr. N. Zibi

Date: 05/05/2015

**Request for Quotation**

The Umzimvubu Local Municipality invites interested service providers to provide us with. **Quotation: SERVICE PROVIDER TO CONDUCT TRAINING ON STRATEGIC MANAGEMENT FOR 08 EMPLOYEES AS PER TERMS OF REFERENCE.**

**PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT OF 2011 WILL BE APPLYING AS FOLLOWS:**

**PRICE: 80**

**BBB-EE: 20**

Closing Date for submissions is 13/05/2015 @ 12:00 noon.


For any enquiries and specification, please contact Supply Chain Management Office @ Tel: 039 255 8555.

*NB: NO QUOTATION(S) WILL BE CONSIDERED FROM PERSON(S) IN THE SERVICE OF THE STATE AND COMPAN(Y)NIES NOT REGISTERED IN THE ULM SUPPLIER DATABASE. THE FOLLOWING MUST BE ATTACHED: ORIGINAL OR CERTIFIED COPY OF THE CK DOCUMENT SHOWING ALL DIRECTORS, CERTIFIED COPY OF THE BBBEE VERIFICATION CERTIFICATE, DECLARATION OF INTEREST AND A VALID ORIGINAL SARS TAX CLEARANCE CERTIFICATE. FAILURE WILL RESULT IN DISQUALIFICATION. SUBMISSION ARE TO BE MADE AT THE QUOTATIONS BOX AT SCM OFFICE. QUOTES SUBMITTED ELECTRONICALLY WILL NOT BE ACCEPTED.*

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**MR GPT NOTA**

813 Main Street, Mount Frere  
P/Bag 9020, Mt Frere, 5090  
T. 039 255 0166 | F: 039 255 0167  
www.umzimvubu.gov.za

**UPHULISO KUMNTU WONKE**





## TERMS OF REFERENCE

### TRAINING OF UMZIMVUBU MUNICIPALITY OFFICIALS ON STRATEGIC MANAGEMENT COURSE

#### *PROGRAMME: STRATEGIC MANAGEMENT COURSE*

#### 1. Background

- 1.1 Umzimvubu Local Municipality is fully committed to the structured and systematic training and development of all its employees on an ongoing basis to enable them to perform their duties effectively and efficiently.
- 1.2 This will also be provided to enable them to acquire the skills, knowledge and related qualifications and to unlock their potential to meet its future human resources needs.
- 1.3 The Corporate Services Department: Human Resources Division has conducted the skills audit for all employees in preparation for the WSP of 2014/15 financial year. The training needs identified by the employees/Councillors are all entered in the approved 2014/15 Workplace Skills Plan which was also submitted to and also approved by LGSETA.

#### 2. Target Group

- 2.1 Eight (08) Employees who have requested the said training programme through filling the skills audit form in 2014/2015 financial year.

#### 3. Goals and Content of the Training

The course covers topics of mission, goal, strategy formulation, strategy implementation and strategy evaluation. Strategic techniques within the institution, Analysis of the Competitive Environment, Key Success Factors, Strategic Scenario Analysis and SWOT Analysis. Additional topics covered include strategic thinking, competitive advantage, vertical and horizontal integration, and planning horizon.

**3.2 The content should cover but not limited the following aspects of VIP Protection course:-**

3.2.1 Assisting in the development of strategic planning for the department

3.2.2 Assist in developing a long range planning approach balancing short term and long term goals.

3.2.3 Learn how to develop and improve your municipalities' competitive advantage.

3.2.4 Improve your ability to integrate key functional areas into a unified strategic plan.

3.2.5 Learn the importance of changes in economic, technological, government, political and social forces on the formulation of a firm's strategy.

3.2.6 Develop your skills in identifying key business issues and problems

**4. Duration**

4.1 This exercise has to be done and completed within five days upon appointment.

**5. Methodology**

5.1 The course should be engaging and interactive.

5.2 Feedback and tips for improvement should be given to each of the participants.

5.3 This training programme should be delivered at a specified National Qualification Framework (NQF) and Unit standard aligned

5.4 The service provider must ensure that the competency assessment is done to all participants submitted their POEs.

5.5 The total number of Eight (08) municipal employees will be trained on Strategic management Course.

5.6 All participants shall also be given training material (both for theoretical and practical) by the service provider.

**6. PROPOSAL/ SUBMISSION REQUIREMENTS**

**6.1 List of Contents**

All proposals must cover the following aspects of importance:



### **6.1.1 A Detailed Company Profile**

Including brief history, field of expertise, staff resources, a proven tracking record of conducting trainings, where the main office is based as well as any other offices and a list of recently completed projects.

### **6.1.2 Proposed Methodology**

Service provider should come up with a sound and workable methods for the development of the above.

### **6.1.3 Accreditation**

6.1.3.1 Each training provider must be accredited by the relevant Sector Education and Training Authority (SETA)

6.1.3.2 A copy of accreditation certificate, preferable a letter from the SETA specifying the areas of accreditation must be attached to the proposal.

### **6.1.4 Proposed Cost Structure**

Detailed Breakdown of Proposed Fee Structure, and there should be a clearly stated whether its inclusive of VAT or not.

### **6.1.5 Expertise Required:**

It is the responsibility of the appointed service provider to make a constant follow up on the submission of the certificates of the learners at least before six months.

### **6.1.6 Compulsory Terms and Conditions**

A proposal will not be considered unless the service provider furnishes the ULM with the duly completed documents mentioned below and 6.1.3 above. In the event that a proposal is submitted by a consortium/joint venture, each party, consultant and or sub-contractor of such consortium/joint venture must complete each of the documents mentioned below:-

- a) Proof Ownership
- b) Declaration of Interests
- c) Tax Certificate

6.1.7 The consortium submitting the proposal must declare any conflict of interests that it may have.

- 6.1.8 The ULM reserve the rights, not to accept any proposals in part or in whole
- 6.1.9 The ULM reserves the rights to suggest partnerships or joint venture to be formed between bidders, or that the assignment must be awarded to an exclusive BEE firm.
- 6.1.10 The ULM reserve the rights to amend any conditions, validity period, etc. in the event of material changes to the procedures, all parties will be duly notified and be dealt with transparently and equitable.
- 6.1.11 Successful bidders will need to be prepared to commence work within 14 working days of being informed of the awarding of the tender.
- 6.1.12 Failure to comply with these conditions will result in the invalidation of the proposal and subsequent expulsion/termination from the process.
- 6.1.13 Successful bidder will be required to submit a detailed close-out report.
- 6.1.14 The guidelines contained in the Umzimvubu Local Municipality Supply Chain Management policy will apply.

## **6.2 Where to Submit:**

- 6.2.1 All submissions must be clearly marked:

### **“TRAINING OF MUNICIPAL EMPLOYEES ON STRATEGIC MANAGEMENT COURSE”**

and be addressed for the attention of **the Municipal Manager, Mr G.P.T. Nota.**

- 6.2.2 Submissions must be hand delivered to the Municipal Offices in Mount Frere at 813 Main Street, Mount Frere.

## **7. INFORMATION AND QUERIES**

### **7.1 TECHNICAL QUERIES**

To the attention of Mr. S Dinga-Human Resources Development office  
and Mr N Zibi –Supply Chain Management Office

Phone : +2739 255 8563/8556

Fax : +2739 255 0167

Email: [dinga.sizwe@umzimvubu.gov.za](mailto:dinga.sizwe@umzimvubu.gov.za).



## 7.2 OTHER QUERIES

Any other queries related to the bid must be addressed to the attention of the Municipal Manager, Mr G.P.T. Nota.

813 Main Street  
Private Bag X 9020

**MOUNT FRERE**

5090

Phone : +2739 255 8563

Fax : +2739 255 0167

A handwritten signature in black ink, appearing to read 'G.P.T. Nota', is written over a large, loopy circular scribble.